# **Capistrano Unified School District**

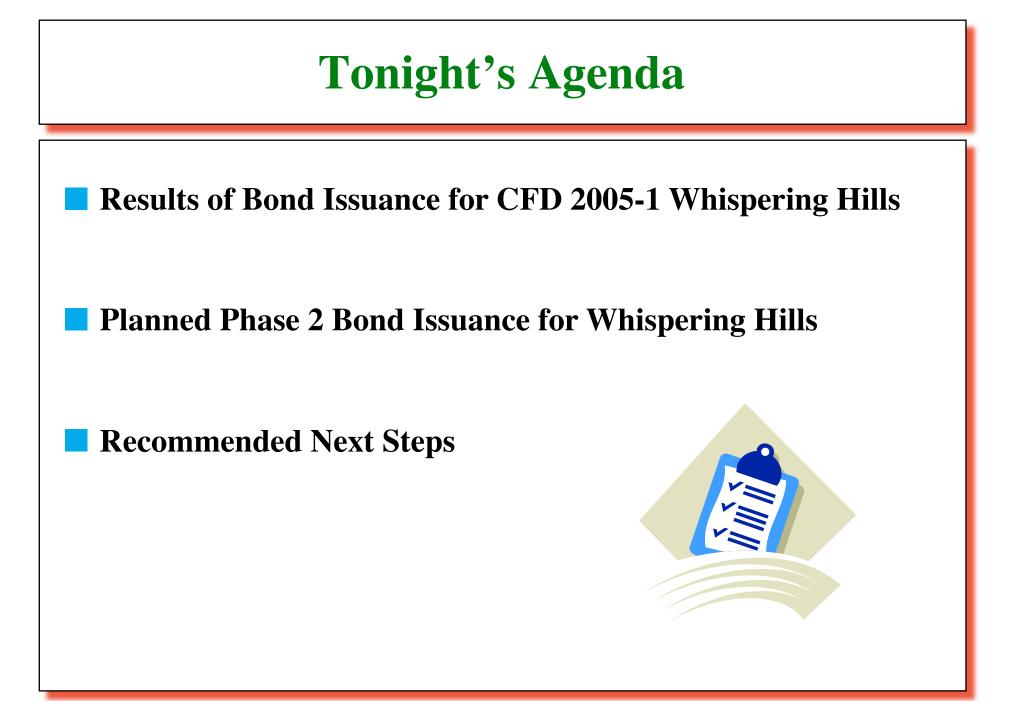


Report on the Sale of \$8.19 Million of Special Tax Bonds for CFD 2005-1 Whispering Hills





Presented by Lori Raineri January 22, 2014



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## CFD 2005-1 "Whispering Hills"

"Rancho San Juan" Development

- "Valinda" Homes
- "Mirador" Homes

South of San Juan Hills High 272 acres total

- 60 acres for development
- 140 SF homes planned15 custom lots planned





## **First Phase of Bonds**

Depends on taxation from developed property only

- 64 units for FY 2013-14 (permits pulled by 1/1)
- 74 units thereafter (permits pulled by 6/14)
- Taxes will escalate 2% annually<sup>(1)</sup>

**Proceeds from the bonds are to be allocated as follows:**<sup>(2)</sup>

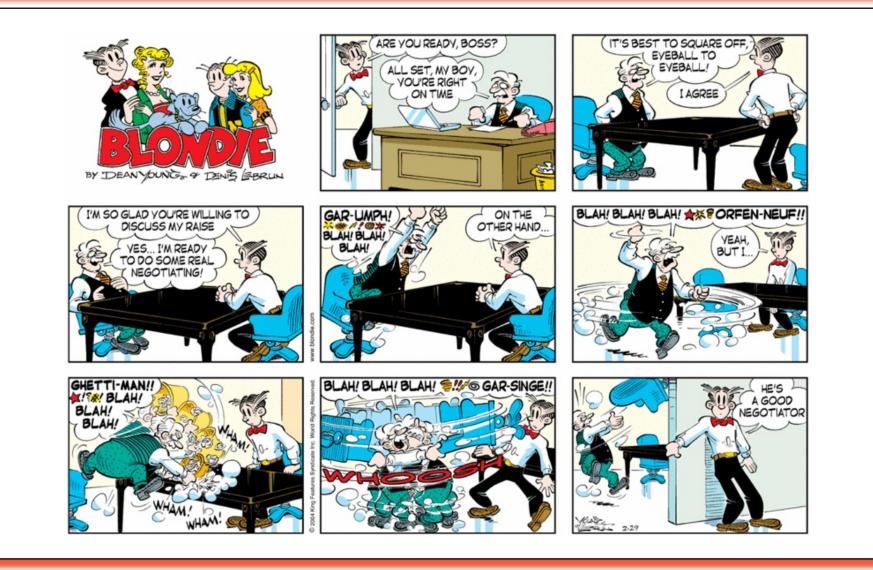
- Upfront costs, reimbursements, and reserve fund
- 60% of remainder goes to Developer as partial payment for portion of purchase price for San Juan Hills High School site (\$6 million interest-free obligation)
- -40% remaining goes to City of San Juan Capistrano for City Facilities
- (1) Per CFD 2005-1 Rate and Method of Apportionment
- (2) Per First Amended Mitigation Agreement

# **Bond Issuance Process**

- Financing best practices as published by the Government Finance Officers Association (GFOA) indicated a negotiated sale would be best to price the interest rates in this case.
  Due to credit perception and lack of CFD history
- Following an RFP process consistent with GFOA best practices, De La Rosa & Co. was selected as the underwriter.
- Preliminary pricing negotiation on October 23.
  - Review of market overall
  - Comparison of proposed interest rates to other bond sales
  - Final pricing negotiation on October 24. – Final interest rates agreed to and locked

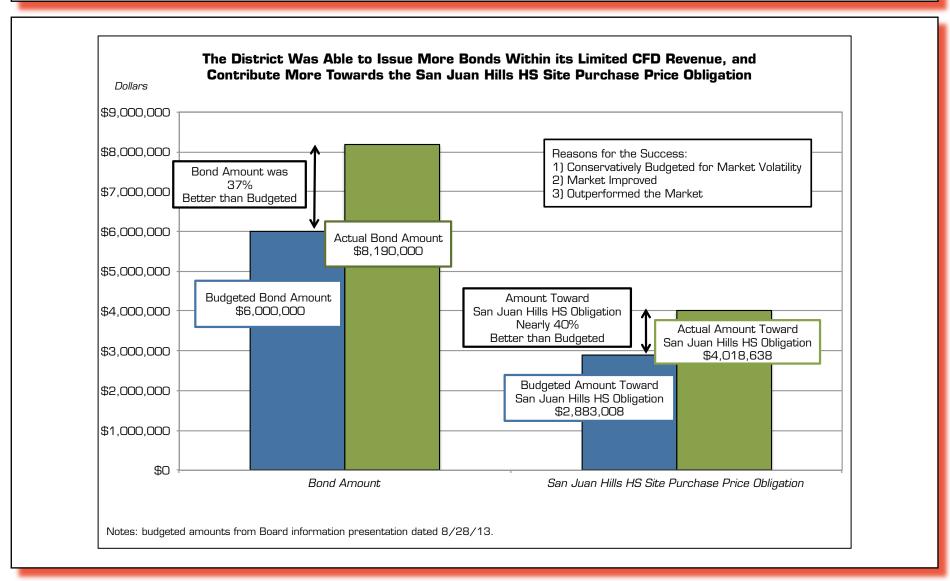


## **Good Negotiation?**



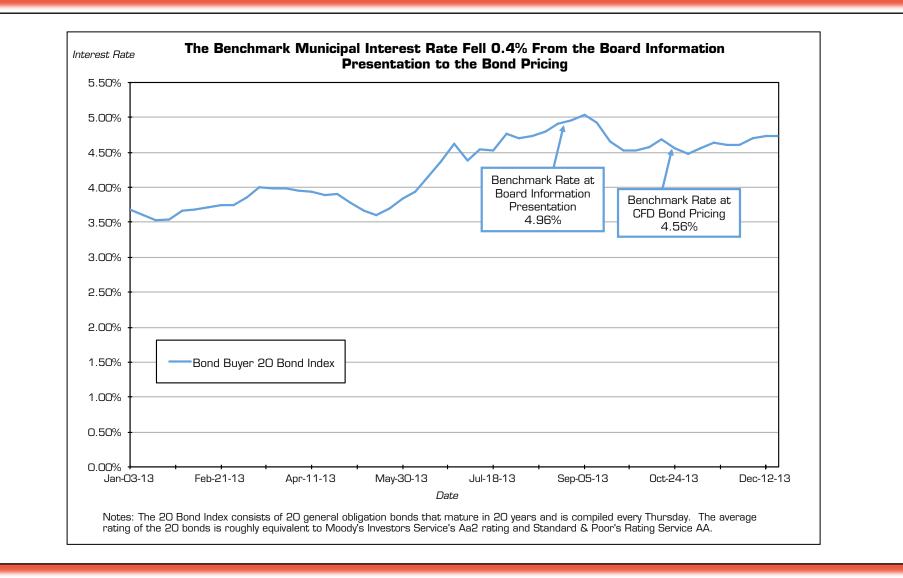
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#### **Success!**



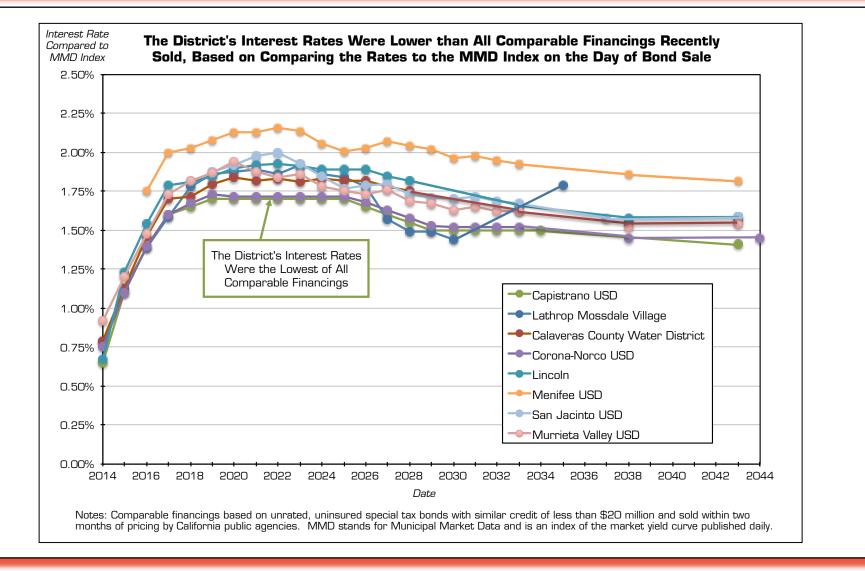
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#### **Bond Market Conditions**



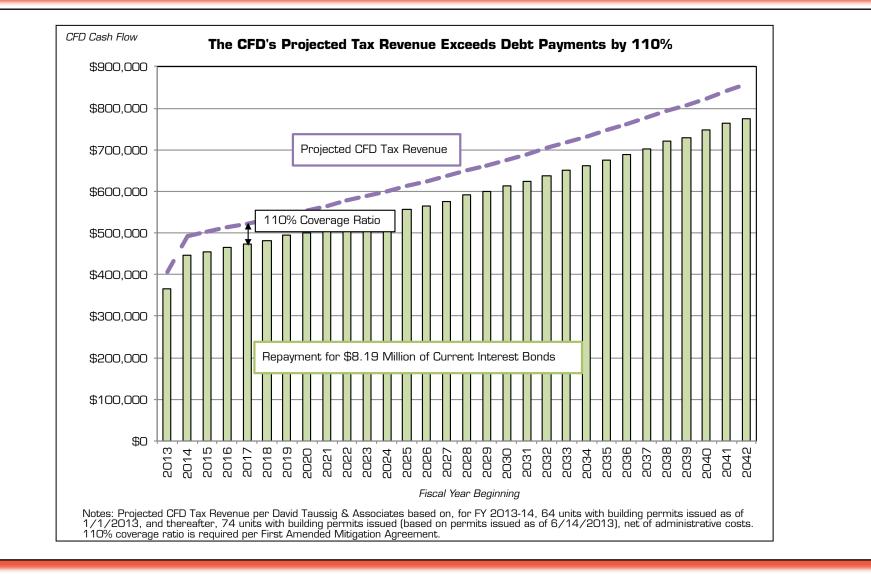
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## **Performance Against the Market**



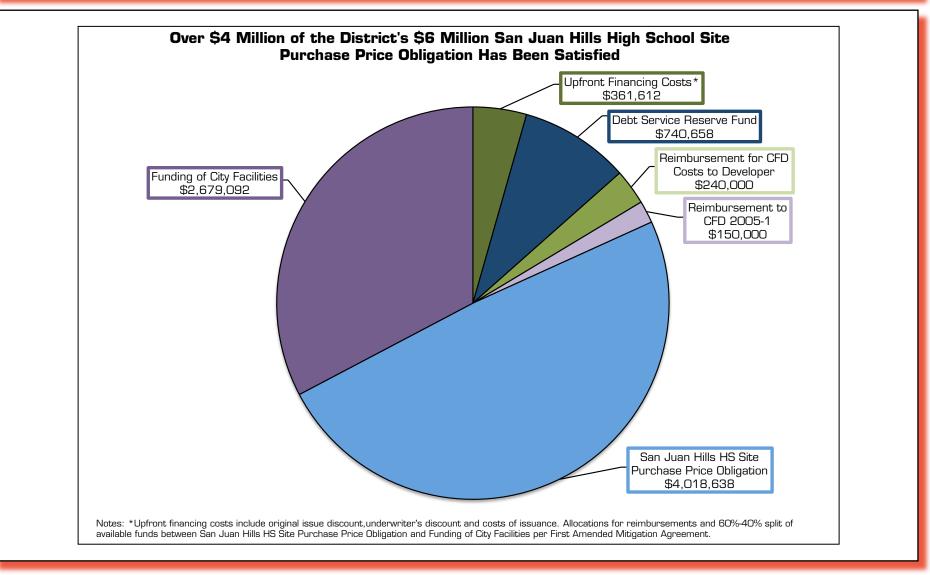
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## **\$8.19 Million of Bonds Issued**



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#### **Allocation of Bond Funds**



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# **Second Phase of Bonds**

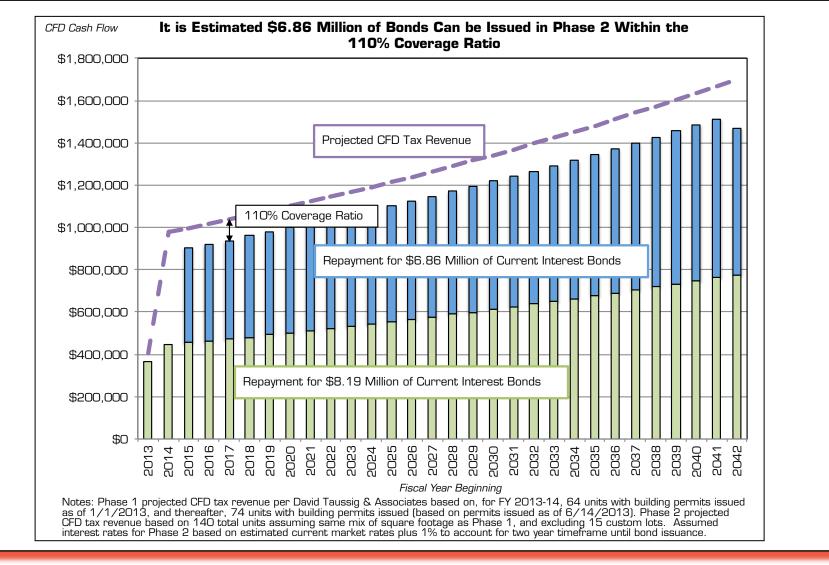
**Continues to depend on tax from developed property only** 

- 140 units expected to be sold by early 2016
- Bond issuance planned for FY 2015-16
- Taxes will continue to escalate 2% annually<sup>(1)</sup>

**Proceeds from the bonds are to be allocated as follows:**<sup>(2)</sup>

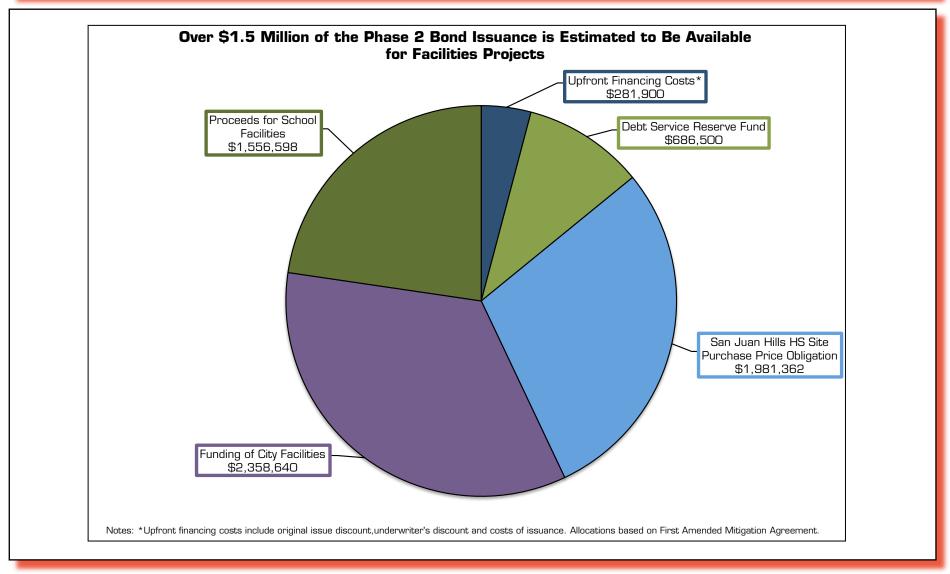
- Upfront costs and reserve fund
- 60% of remainder, until \$6 million paid in total, goes to Developer as payment for portion of purchase price for San Juan Hills High School site
- 40% of remainder goes to City of San Juan Capistrano for city facilities
- Remainder goes to District for school facilities
- (1) Per CFD 2005-1 Rate and Method of Apportionment
- (2) Per First Amended Mitigation Agreement

# **Just Under \$7 Million Estimated for Phase 2**



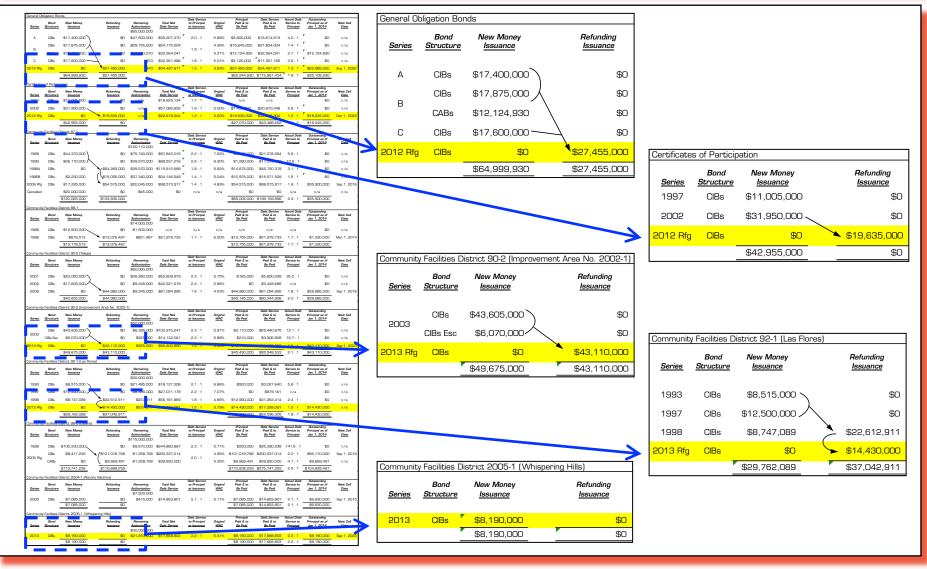
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## **\$1.5 Million for Schools in FY 2015-16**



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## **Review of Recent Changes to Bond Portfolio**



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## **Recommended Next Steps**

Developer will notify the District when 140<sup>th</sup> unit of CFD 2005-1 is expected to be sold.

- Information update presentation to the Board.

**Upcoming Board Meeting: consideration of a plan to wind down Community Facilities Districts.** 





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#### **Planets Don't Always Align**



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