

# **Waterford Unified School District**

219 Reinway Avenue, Bldg 2

P.O. Box 270

Waterford, CA. 95386

(209) 874-1809

Bid #01/22

"School Bus(es)"

Opening date: November 5, 2021

Opening time: 2:00 p.m.

## **WATERFORD UNIFIED SCHOOL DISTRICT**

219 Reinway Avenue  
P.O. Box 270  
Waterford, CA 95386  
(209) 874-1809

### **LEGAL NOTICE** **NOTICE TO BIDDERS**

NOTICE IS HEREBY GIVEN THAT the Board of Trustees of the Waterford Unified School District, County of Stanislaus, State of California, will receive bids up to, but no later than 2:00 p.m., on November 5, 2021, in the Business Office, 219 Reinway Avenue, Waterford, CA 95386 for the following Bid #01/22 "School Bus(es)":

**ONE (or more) NEW 81 PASSENGER REAR ENGINE TRANSIT SCHOOL BUS**

**ONE (or more) NEW 84 PASSENGER FRONT ENGINE TRANSIT SCHOOL BUS**

**ONE (or more) NEW 75 PASSENGER CONVENTIONAL SCHOOL BUS**

**ONE (or more) NEW 24 PASSENGER TYPE A1 SCHOOL BUS**

**ONE (or more) NEW 25 PASSENGER TYPE A1 SCHOOL BUS**

All bids shall be made on bid forms furnished by the District, and each bid must conform and be responsive to the contract documents. Bid and appropriate documents can be obtained in person at the Business Office between 9:00 a.m. and 3:00 p.m. Monday through Friday.

**Pursuant to Public Contract code Sections 20118 and 20652**, the Bidder may allow other public agencies in the State of California to purchase equipment and supplies under the same terms and conditions. (Including, but not limited to Kern, San Bernardino, Orange, San Diego, Riverside, Los Angeles, Monterey, Fresno, and Santa Barbara Counties.)

The Governing Board of Trustees of the Waterford Unified School District reserves the right to reject any and all bids received in whole or in part, to waive any irregularities in the bids or bidding, and to be the sole judges of suitability of products offered.

Signed:

*Don Davis*

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Waterford Unified School District

Publication Dates:  
October 14, 2021  
October 21, 2021

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Don Davis  
Waterford Unified School District  
IPL0045156  
Oct 14,21 2021

## **GENERAL CONDITIONS, INSTRUCTIONS & CONTRACT**

General Conditions, Specifications and Contract governing the purposed purchase of one (1) or more School Bus(es) and/or Available Options from this indefinite quantity bid as per legal advertisement published in The Modesto Bee.

1. Bids shall be accompanied by a Certified Check, Bidders Bond, or Cashier's Check in the amount of ten percent (10%) of the total amount of the bid, made in favor of Waterford Unified School District, P.O. Box 270, Waterford, CA 95386.
2. Sealed proposals shall be submitted plainly marked "School Bus(es) – Bid #01/22" to the authorized agent of the Waterford Unified School District.
3. All proposals must be signed with the firm name and by a responsible officer or employee. Obligations assumed by such signature must be fulfilled.
4. Bid must be on forms supplied by the District. All prices or notations must be typed or written in ink. Bids written with pencil will not be accepted. Verify all bids before submission, as they cannot be corrected after the proposals are opened. Oral or faxed bids will not be accepted.
5. All equipment not mentioned in the attached Specifications but required by the rules and regulations of the California State Board of Education and the California Highway Patrol, shall be furnished.
6. All workmanship and materials shall be guaranteed against defects for a period of one year.
7. Any deviations from the attached specifications or substitution of units or materials shall be clearly indicated. Completed detailed specifications must accompany each bus proposal. Buses shall be integral construction, as fabricated by a single manufacturer, welded together so-as-to form a single unit. Body on chassis will not be accepted except on Type A1 models.
8. Alternate materials may be considered. The board of Trustees reserves the right to be sole judge of the merit and suitability of such material.
9. The Board of Trustees reserves the right to reject any or all bids, to waive any informality in the bids or in the bidding.
10. Non-Collusion Affidavit: Each Vendor submitting an offer shall execute and submit a non-collusion affidavit as required by the Public Contract Code Section 7106, on the form attached hereto. Failure to submit such a non-collusion affidavit shall be grounds to reject an offer as non-responsive.
11. Drug-Free Workplace: Vendor warrants that Vendor is knowledgeable of the Drug-Free Workplace Act of 1990 (Government Code Section 8350 et seq.), regarding a drug free workplace and shall abide by and implement its statutory requirements.
12. Anti-Discrimination: The District's policy is that Vendor's conducting work under this contract will not discriminate against any prospective or active employee engaged



in the work because of race, color, ancestry, national origin, religious creed, sex, age, or marital status. The Vendor agrees to comply with applicable Federal and State laws, including but not limited to the California Fair Employment Practice Act, beginning with Labor Code Section 1410 and 1726.

13. **Indemnification and Hold Harmless:** Vendor shall indemnify and hold harmless the District, its Board of Education, officers, employees, agents, representatives and volunteers from all suits, actions, losses, damages, claims, or liability of any character, type or description, including but not limited to all expenses of litigation, court cost, penalties, and attorney's fees and other fees whatsoever of any kind or nature, arising directly or indirectly from the negligence of Vendor, its agents, servants, employees, representatives, persons or entities engaged as independent Vendors by Vendor and suppliers, provided, however, that Vendor shall not be required to indemnify for the acts of intentional misconduct or negligence by the party to be indemnified.

14. **California Piggyback/Cooperative Purchase Clause:**

Pursuant to Public Contract Code sections 20652 and 20118, the Waterford Unified School District may allow other public agencies in the State of California (including, but not limited to Kern, San Bernardino, Orange, San Diego, Riverside, Los Angeles, Monterey, Fresno, and Santa Barbara counties) to purchase equipment and supplies under the same terms and conditions. The Waterford Unified School District waives its rights to require other Districts to draw their warrants in favor to this District and authorizes each District to make payment directly to the successful Bidder. Waterford Unified School District waives any right to payment of reasonable fee as provided in Public Contract Code 20118.

**Additional Piggyback Clause:**

For the term of the contract, and any mutually agreed extensions pursuant to this request for bids, at the vendor's option, other School Districts and Community College Districts, any Public Agency or Corporation, including any Town, City, County, or Public Corporation, or Agency within the State of California, Hawaii, or other Government Agency in the United States of America may purchase, lease to purchase, or rent the identical items at the same price, and upon the same terms and conditions pursuant to sections 20118 and 20652 of the California Public Contract Code. The responsibility to ensure that California Public Contract Code meets their local and state procurement codes rests on the Public Agencies desiring to utilize this cooperative bid for purchasing the products therein.

**Congestion Mitigation Air Quality (CMAQ) Clause:**

This bid meets all requirements for use of CMAQ funds. CMAQ requires funding to be used for Alternative Fuel Vehicles such as compressed natural gas, (CNG), propane fueled, or battery electric (EV) vehicles in which fueling options for various vehicles are listed in the specification options sections of this bid as alternates to diesel fueled vehicles, making this bid acceptable for use with CMAQ funding.

15. **Delivery:** Shall be F.O.B. End Purchaser's Transportation Department. Please specify estimated delivery date on the bid form.
16. **Bid Opening:** Sealed bids will be opened **November 5th, 2021 at 2:00 p.m.** at the Waterford Unified School District office, 219 Reinway Avenue, Building 2, Waterford, California 95386.

17. **A Fixed-price Contract is required holding firm all pricing from the award of the contract until December 31, 2022.** If mutually agreeable, the School District reserves the right to consider the extension of this contract for up to four additional, one-year periods. Time of such extension is to begin the day after the end of the initial term of this contract and will end a full one calendar year thereafter. In addition, the District reserves the right to further extend this contract to the full extent allowed by law. Factors that would influence the District in exercising this option would be satisfactory service being rendered by the holder of the contract and any increase in price caused by such extension to be a nominal amount and not excessive as measured by local market conditions. In the award of this bid renewal, the District will consider the amount of the price increase stated by the bidder as a factor and will compute accordingly. A price increase, if exercised, shall be fully justified by Bidder and provided by a test of the market and/or submission of documents.

18. **Contract Agreement between District & Bidder - Bid #01/22:**

This agreement is effective November 3, 2021, by and between Waterford Unified School District, 219 Reinway Avenue, Waterford, California, 95386, hereinafter called the "District" and A-Z Bus Sales, Inc. - California, 1900 S. Riverside Avenue, Colton, California, 92324, hereinafter called the "Bidder".

The District and Bidder agree that the following documents constitute the Bid Contract: Notice to Bidders, General Instructions & Contract, Bid bond, Non-Collusion, Specifications & Drawings, Addenda issued prior to bid, Signed Bid tab, Signed approved Board minutes, and other documents as referred to in this bid. The contract documents are complementary and each obligation of the Bidder in any one shall be binding as if specified in all.

Signed: \_\_\_\_\_ Date: \_\_\_\_\_

Name & Title: \_\_\_\_\_

"District": Waterford Unified School District

Signed:  \_\_\_\_\_ Date: 11/3/2021

Name & Title: John Landherr / president & CEO

"Bidder": A-Z Bus Sales, Inc. - California



**NONCOLLUSION DECLARATION**  
to Be Executed by Bidder and Submitted with Bid

**Bid #01/22**  
**"School Bus(es)"**

(Public Contract Code Section 7106)


The undersigned declares:

I am the \_\_\_\_\_ President & CEO \_\_\_\_\_ of \_\_\_\_\_ A-Z Bus Sales, Inc. \_\_\_\_\_, the party

making the foregoing bid. The bid is not made in the interest of, or on behalf of, any undisclosed person, partnership, company, association, organization, or corporation. The bid is genuine and not collusive or sham. The bidder has not directly or indirectly induced or solicited any other bidder to put in a false or sham bid. The bidder has not directly or indirectly colluded, conspired, connived, or agreed with any bidder or anyone else to put in a sham bid, or to refrain from bidding. The bidder has not in any manner, directly or indirectly, sought by agreement, communication, or conference with anyone to fix the bid price of the bidder or any other bidder, or to fix any overhead, profit, or cost element of the bid price, or of that of any other bidder. All statements contained in the bid are true. The bidder has not, directly or indirectly, submitted his or her bid price or any breakdown thereof, or the contents thereof, or divulged information or data relative thereto, to any corporation, partnership, company, association, organization, bid depository, or to any member or agent thereof, to effectuate a collusive or sham bid, and has not paid, and will not pay, any person or entity for such purpose.

Any person executing this declaration on behalf of a bidder that is a corporation, partnership, joint venture, limited liability company, limited liability partnership, or any other entity, hereby represents that he or she has full power to execute, and does execute, this declaration on behalf of the bidder.

I declare under penalty of perjury under the laws of the State of California that the foregoing is true and correct and that this declaration is executed on 11/3/2021 [date], at  
Colton [city], California [state].

  
\_\_\_\_\_  
Signature of Officer  
John Landherr  
\_\_\_\_\_  
Typed Name of Officer  
President & CEO  
\_\_\_\_\_  
Office

\* see ATTACHED CERTIFICATE

**CALIFORNIA ACKNOWLEDGMENT**

**CIVIL CODE § 1189**

A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.

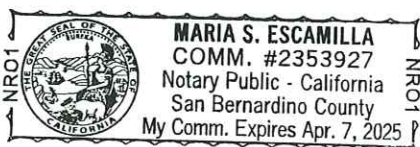
State of California

County of San Bernardino }

On November 3rd, 2021 before me, Maria S Escamilla Public Notary,  
Date Here Insert Name and Title of the Officer

personally appeared John Landherr  
Name(s) of Signer(s)

who proved to me on the basis of satisfactory evidence to be the person(s) whose name(s) is/are subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their authorized capacity(ies), and that by his/her/their signature(s) on the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.



I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is true and correct.

WITNESS my hand and official seal.

Signature [Signature]  
Signature of Notary Public

Place Notary Seal and/or Stamp Above

**OPTIONAL**

Completing this information can deter alteration of the document or fraudulent reattachment of this form to an unintended document.

**Description of Attached Document**

Title or Type of Document: \_\_\_\_\_

Document Date: \_\_\_\_\_ Number of Pages: \_\_\_\_\_

Signer(s) Other Than Named Above: \_\_\_\_\_

**Capacity(ies) Claimed by Signer(s)**

Signer's Name: \_\_\_\_\_

☐ Corporate Officer – Title(s): \_\_\_\_\_

☐ Partner – ☐ Limited ☐ General

☐ Individual ☐ Attorney in Fact

☐ Trustee ☐ Guardian or Conservator

☐ Other: \_\_\_\_\_

Signer is Representing: \_\_\_\_\_

Signer's Name: \_\_\_\_\_

☐ Corporate Officer – Title(s): \_\_\_\_\_

☐ Partner – ☐ Limited ☐ General

☐ Individual ☐ Attorney in Fact

☐ Trustee ☐ Guardian or Conservator

☐ Other: \_\_\_\_\_

Signer is Representing: \_\_\_\_\_





The Hanover Insurance Company  
Citizens Insurance Company of America  
Massachusetts Bay Insurance Company

## BID BOND

**CONTRACTOR:**

*(Name, legal status and address)*

**A-Z BUS SALES, INC.**

1900 S. Riverside Avenue

Colton, California 92324

**OWNER:**

*(Name, legal status and address)*

**WATERFORD UNIFIED SCHOOL DISTRICT**

219 Reinway Avenue, Building 2

Waterford, California 95386

**SURETY:**

*(Name, legal status and principal place of business)*

The Hanover Insurance Company

440 Lincoln Street

Worcester, MA 01653

**BOND AMOUNT:** Ten percent of the Amount Bid (10% Amt Bid)

**PROJECT:**

*(Name, location or address, and Project Number, if any)*

Multiple School Buses

The Contractor and Surety are bound to the Owner in the amount set forth above, for the payment of which the Contractor and Surety bind themselves, their heirs, executors, administrators, successors and assigns, jointly and severally, as provided herein. The conditions of this Bond are such that if the Owner accepts the bid of the Contractor within the time specified in the bid documents, or within such time period as may be agreed to by the Owner and Contractor, and the Contractor either (1) enters into a contract with the Owner in accordance with the terms of such bid, and gives such bond or bonds as may be specified in the bidding or Contract Documents, with a surety admitted in the jurisdiction of the Project and otherwise acceptable to the Owner, for the faithful performance of such Contract and for the prompt payment of labor and material furnished in the prosecution thereof; or (2) pays to the Owner the difference, not to exceed the amount of this Bond, between the amount specified in said bid and such larger amount for which the Owner may in good faith contract with another party to perform the work covered by said bid, then this obligation shall be null and void, otherwise to remain in full force and effect. The Surety hereby waives any notice of an agreement between the Owner and Contractor to extend the time in which the Owner may accept the bid. Waiver of notice by the Surety shall not apply to any extension exceeding sixty (60) days in the aggregate beyond the time for acceptance of bids specified in the bid documents, and the Owner and Contractor shall obtain the Surety's consent for an extension beyond sixty (60) days.

If this Bond is issued in connection with a subcontractor's bid to a Contractor, the term Contractor in this Bond shall be deemed to be Subcontractor and the term Owner shall be deemed to be Contractor.

When this Bond has been furnished to comply with a statutory or other legal requirement in the location of the Project, any provision in this Bond conflicting with said statutory or legal requirement shall be deemed deleted herefrom and provisions conforming to such statutory or other legal requirement shall be deemed incorporated herein. When so furnished, the intent is that this Bond shall be construed as a statutory bond and not as a common law bond.

Signed and sealed this 5th day of November 20 21

Witness

A-Z BUS SALES, INC.

(Contractor as Principal)

By: See attached notary acknowledgement

By:  (Seal)

Name: \_\_\_\_\_

Name: John Landherr

Title: President and CEO

Witness

The Hanover Insurance Company

By: See attached notary acknowledgement

By:  (Seal)

Name: \_\_\_\_\_

Name: April A. Adams

Title: Attorney-in-fact

**CALIFORNIA ACKNOWLEDGMENT**

**CIVIL CODE § 1189**

A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.

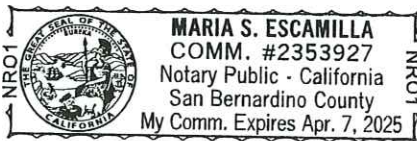
State of California

County of San Bernardino }

On November 3rd, 2021 before me, Maria S. Escamilla Public Notary,  
Date Here Insert Name and Title of the Officer

personally appeared John Landherr  
Name(s) of Signer(s)

who proved to me on the basis of satisfactory evidence to be the person(s) whose name(s) is/are subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their authorized capacity(ies), and that by his/her/their signature(s) on the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.



I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is true and correct.

WITNESS my hand and official seal.

Signature Maria S. Escamilla  
Signature of Notary Public

Place Notary Seal and/or Stamp Above

**OPTIONAL**

Completing this information can deter alteration of the document or fraudulent reattachment of this form to an unintended document.

**Description of Attached Document**

Title or Type of Document: \_\_\_\_\_

Document Date: \_\_\_\_\_ Number of Pages: \_\_\_\_\_

Signer(s) Other Than Named Above: \_\_\_\_\_

**Capacity(ies) Claimed by Signer(s)**

Signer's Name: \_\_\_\_\_

☐ Corporate Officer – Title(s): \_\_\_\_\_

☐ Partner – ☐ Limited ☐ General

☐ Individual ☐ Attorney in Fact

☐ Trustee ☐ Guardian or Conservator

☐ Other: \_\_\_\_\_

Signer is Representing: \_\_\_\_\_

Signer's Name: \_\_\_\_\_

☐ Corporate Officer – Title(s): \_\_\_\_\_

☐ Partner – ☐ Limited ☐ General

☐ Individual ☐ Attorney in Fact

☐ Trustee ☐ Guardian or Conservator

☐ Other: \_\_\_\_\_

Signer is Representing: \_\_\_\_\_



### INDIVIDUAL ACKNOWLEDGEMENT

State of New York       )  
                                      )  
County of Erie            )

On the \_\_\_\_\_ day of \_\_\_\_\_, 20\_\_\_\_, before me personally came \_\_\_\_\_

\_\_\_\_\_, to me known and known to me to be the Individual described in and who executed the foregoing instrument, and he acknowledged to me that he executed the same.

\_\_\_\_\_  
Notary Public

### CORPORATE ACKNOWLEDGMENTS

State of                       )  
                                      )  
County of                    )

On the \_\_\_\_\_ day of \_\_\_\_\_ in the year \_\_\_\_\_, before me personally came \_\_\_\_\_, to me known, who, being by me duly sworn, did depose and say that (s) he reside(s) in \_\_\_\_\_; that (s)he is the \_\_\_\_\_ of **A-Z Bus Sales, Inc.**, the corporation described in and which executed the above instrument; that (s)he knows the seal of said corporation; that the seal affixed to said instrument is such corporate seal; that it was so affixed by authority of the board of directors of said corporation, and that (s)he signed his/her name thereto by like authority.

\_\_\_\_\_  
Notary Public

### SURETY ACKNOWLEDGEMENT

State of New York       )  
                                      )  
County of Erie            )

On the 5<sup>th</sup> day of November in the year 2021, before me personally came April A. Adams, to me known, who, being by me duly sworn, did depose and say that she reside(s) in Erie County, New York; that she is the Attorney-in-Fact of The Hanover Insurance Company, the corporation described in and which executed the above instrument; that she knows the seal of said corporation; that the seal affixed to said instrument is such corporate seal; that it was so affixed by authority of the board of directors of said corporation, and that she signed her name thereto by like authority.

  
\_\_\_\_\_  
Notary Public

KATHERINE L. STEINER  
NOTARY PUBLIC, STATE OF NEW YORK  
QUALIFIED IN ERIE COUNTY  
MY COMMISSION EXPIRES 01/25/2025

THE HANOVER INSURANCE COMPANY  
MASSACHUSETTS BAY INSURANCE COMPANY  
CITIZENS INSURANCE COMPANY OF AMERICA

POWER OF ATTORNEY

THIS Power of Attorney limits the acts of those named herein, and they have no authority to bind the Company except in the manner and to the extent herein stated.

KNOW ALL PERSONS BY THESE PRESENTS:

That THE HANOVER INSURANCE COMPANY and MASSACHUSETTS BAY INSURANCE COMPANY, both being corporations organized and existing under the laws of the State of New Hampshire, and CITIZENS INSURANCE COMPANY OF AMERICA, a corporation organized and existing under the laws of the State of Michigan, (hereinafter individually and collectively the "Company") does hereby constitute and appoint,

Candace J. Casey-Wnek, JoAnn Bayne, Andrew J. Tokasz, April A. Adams, Michael Dean, Anthony Biagiotti, Cynthia A. Scharf, Lauren Bordonaro and/or Lawrence DiGiulio

Of Key Insurance & Benefits Services, Inc. of Buffalo, NY each individually, if there be more than one named, as its true and lawful attorney(s)-in-fact to sign, execute, seal, acknowledge and deliver for, and on its behalf, and as its act and deed any place within the United States, any and all surety bonds, recognizances, undertakings, or other surety obligations. The execution of such surety bonds, recognizances, undertakings or surety obligations, in pursuance of these presents, shall be as binding upon the Company as if they had been duly signed by the president and attested by the secretary of the Company, in their own proper persons. Provided however, that this power of attorney limits the acts of those named herein; and they have no authority to bind the Company except in the manner stated and to the extent of any limitation stated below:

Any such obligations in the United States, not to exceed Seventy Million and No/100 (\$70,000,000) in any single instance

That this power is made and executed pursuant to the authority of the following Resolutions passed by the Board of Directors of said Company, and said Resolutions remain in full force and effect:

RESOLVED: That the President or any Vice President, in conjunction with any Vice President, be and they hereby are authorized and empowered to appoint Attorneys-in-fact of the Company, in its name and as it acts, to execute and acknowledge for and on its behalf as surety, any and all bonds, recognizances, contracts of indemnity, waivers of citation and all other writings obligatory in the nature thereof, with power to attach thereto the seal of the Company. Any such writings so executed by such Attorneys-in-fact shall be binding upon the Company as if they had been duly executed and acknowledged by the regularly elected officers of the Company in their own proper persons.

RESOLVED: That any and all Powers of Attorney and Certified Copies of such Powers of Attorney and certification in respect thereto, granted and executed by the President or Vice President in conjunction with any Vice President of the Company, shall be binding on the Company to the same extent as if all signatures therein were manually affixed, even though one or more of any such signatures thereon may be facsimile. (Adopted October 7, 1981 – The Hanover Insurance Company; Adopted April 14, 1982 – Massachusetts Bay Insurance Company; Adopted September 7, 2001 – Citizens Insurance Company of America)

IN WITNESS WHEREOF, THE HANOVER INSURANCE COMPANY, MASSACHUSETTS BAY INSURANCE COMPANY and CITIZENS INSURANCE COMPANY OF AMERICA have caused these presents to be sealed with their respective corporate seals, duly attested by two Vice Presidents, this 26th day of September, 2018.


The Hanover Insurance Company  
Massachusetts Bay Insurance Company  
Citizens Insurance Company of America



John C. Roche, EVP and President



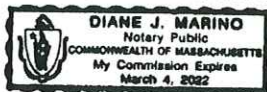
The Hanover Insurance Company  
Massachusetts Bay Insurance Company  
Citizens Insurance Company of America



James H. Kawiecki, Vice President

THE COMMONWEALTH OF MASSACHUSETTS )  
COUNTY OF WORCESTER ) ss.

On this 26th day of September, 2018 before me came the above named Vice Presidents of The Hanover Insurance Company, Massachusetts Bay Insurance Company and Citizens Insurance Company of America, to me personally known to be the individuals and officers described herein, and acknowledged that the seals affixed to the preceding instrument are the corporate seals of The Hanover Insurance Company, Massachusetts Bay Insurance Company and Citizens Insurance Company of America, respectively, and that the said corporate seals and their signatures as officers were duly affixed and subscribed to said instrument by the authority and direction of said Corporations.



  
Diane J. Marino, Notary Public  
My Commission Expires March 4, 2022

I, the undersigned Vice President of The Hanover Insurance Company, Massachusetts Bay Insurance Company and Citizens Insurance Company of America, hereby certify that the above and foregoing is a full, true and correct copy of the Original Power of Attorney issued by said Companies, and do hereby further certify that the said Powers of Attorney are still in force and effect.

GIVEN under my hand and the seals of said Companies, at Worcester, Massachusetts, this 5th day of November 2021

CERTIFIED COPY

  
Theodore G. Martinez, Vice President



**The Hanover Insurance Company, Bedford, New Hampshire**  
**Assets and Liabilities as of December 31, 2020**

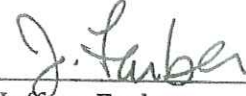
<b>ASSETS</b>		<b>2020</b>
Cash in Banks (Including Short-Term Investments) .....		\$ (57,030,013)
Bonds and Stocks .....		\$6,691,401,588
Other Admitted Assets .....		\$2,339,121,590
Total Admitted Assets .....		<u>\$8,973,493,165</u>

<b>LIABILITIES, CAPITAL AND SURPLUS</b>		
Reserve for Unearned Premiums.....		\$1,893,941,039
Reserve for Loss and Loss Expense.....		\$3,991,508,445
Reserve for Taxes.....		\$ 10,515,546
Funds held under reinsurance treaties.....		\$ 2,233,892
Reserve for all other liabilities .....		\$ 492,418,556
Capital Stock - \$1.00 par.....	\$ 5,000,000	
Net Surplus.....	<u>\$2,577,875,687</u>	
Policyholders' Surplus.....		<u>\$2,582,875,687</u>
Total Liabilities, Capital and Surplus.....		<u>\$8,973,493,165</u>

COMMONWEALTH OF MASSACHUSETTS

COUNTY OF WORCESTER

I, Jeffrey Farber, Assistant Treasurer of The Hanover Insurance Company, being duly sworn deposes and says that he is the above described officer of said Company, and certifies that the forgoing statement is a true statement of the condition and affairs of the said Company on December 31, 2020.

  
\_\_\_\_\_  
Jeffrey Farber  
Assistant Treasurer





## About A-Z Bus Sales, Inc.

[www.a-zbus.com](http://www.a-zbus.com)

### Our Purpose

**“Provide safe and reliable transportation solutions that deliver WOW experiences and exceed expectations.”**

**A-Z Bus Sales** first began operations as a bus distributorship in Phoenix, Arizona in 1975. As the company grew, school buses, commercial minibuses, and motor-coaches were added as new product offerings.

Looking to expand its market reach, the company moved into the California market in 1984, establishing their corporate office in Southern California. The philosophy was that the dealership covered everything about buses from “A to Z”. This included bus sales, parts, service, body and paint.

Just a few years later, in 1987, A-Z Bus Sales moved to their current location in Colton, California and signed with North America’s leading school bus manufacturer, Blue Bird Buses, becoming their exclusive California dealer/distributor. With their sights set on expansion, A-Z Bus Sales opened a Northern California service center in Sacramento in 1984, further expanding operations into Hawaii one year later.

Today, A-Z Bus Sales is more than just a bus dealer/distributor and service center serving California, Hawaii, Arizona, and Nevada. Also, A-Z Bus Sales is the leading transportation solutions provider in all the markets they serve.

The company has grown into an award winning organization, winning Blue Bird’s “President’s Award” multiple years in a row as well as being named 2013 Dealer of the Year by Blue Bird. Additionally, their commercial and transit sales team are recipients of Sales Excellence Awards from Glaval Bus and ARBOC Specialty Vehicles, multiple years in a row. What’s more, their parts and service teams are consistently ranked high for customer service in an independent customer survey.

***What truly sets A-Z Bus Sales apart from their competition is not just being an award winning organization with excellent customer service, but their Core Values, leadership, and ESOP (Employee Stock Ownership Plan) benefit program that makes their employees, owners.***

As employee-owners, they not only care for their company, but for helping and serving customers and ensuring their transportation needs are met. The Core Values, written by the employees, are the underlying principles that guide A-Z Bus Sales today, specifically the Core Value, “Serving God by Serving Others.”

A-Z Bus sales supports several faith-based charities that include: the Salvation Army, Gods Kids, Let it Be Foundation, and The Learning Centers at Fairplex. As a company, they are actively involved in contributing and volunteering in community activities and events in markets they serve.

**Southern California**  
**800-437-5522**

1900 S. Riverside Avenue  
Colton, CA 92324

**Northern California**  
**800-458-6363**

52nd Avenue  
Sacramento, CA 95823

**Hawaii**  
**808-260-0336**

91-265 Kalaeloa Blvd.  
Honolulu, HI 96707





## A-Z COMPANY PROFILE

A-Z Bus Sales was founded by George Tillery in 1976 and has grown to well over 100 million dollars in revenues for 2014. Mr. Tillery continues to serve as Chairman of A-Z Bus Sales. Today, A-Z's tremendous growth is led by President and CEO John Landherr, and is driven by the company's employee-owner dedication to its Core Values. These Core Values serve as the standard and daily guideline for how the employee-owners work to serve customers, business partners, and one another.

### —Purpose—

Provide safe and reliable transportation solutions that add value to our customer's purpose, and exceed their expectations.

### —Core Values—

#### **Customer Service Excellence**

We are willing to go the extra mile for our customers and strive to deliver Wow experiences by exceeding their expectations on a daily basis.

#### **Passion for our Work**

We are engaged in what we do and we tenaciously pursue results. We endeavor to get the job done right the first time for our customers, whether they are external or internal customers.

#### **Build Open and Honest Relationships/Partnerships with Communication**

We develop long term relationships that become partnerships to help us better understand the needs, wants and expectations of our customers.

#### **Don't Take Ourselves Too Seriously; Have Fun**

We promote smiles and encourage a fun working environment. We take time to celebrate success and have a good time serving our customers.

#### **Respect for the Individual**

We genuinely care about those around us and treat all with equal respect.

#### **Ownership**

As Employee Owners, we think long term and we don't want to sacrifice long-term value for short-term results. We are team players acting on behalf of the entire company. We always say "how can I help."

#### **We Serve God by Serving Others**

We desire by God's grace to be a company that honors Him by living our core values and by the way we serve and build relationships with customers, supplier partners, our community, and company stakeholders.

Core Values and Customer service excellence represent the foundation of A-Z Bus Sales. Each employee-owner benefits when a Customer is well-served and 100%+ satisfied with best-in-class customer service. Not only do A-Z's employee-owners have the satisfaction that comes from doing a job right, they are financially vested by growth in the value of our company.



**John Landherr** is President and CEO of A-Z Bus Sales, Inc. Mr. Landherr has over 22 years success in senior management and leadership roles. Prior to joining A-Z Bus Sales, Mr. Landherr worked in the aviation industry where his leadership resulted in growing his companies from regional to national and international service providers. His commitment to the A-Z Bus Sales Core Values, process improvement, and to exceeding Customer expectations serve as the business model for the A-Z team.

**Kevin Smittipatana** is CFO/COO of A-Z Bus Sales, Inc. Mr. Smittipatana is a C-level executive with over 20 years of Accounting, Finance, & Operations management for multi-franchise, multi-operations, and corporate units. Mr. Smittipatana is in charge of the development of strategic and day to day management of the Finance, Parts & Service Operations and IT for A-Z Bus Sales. Prior to joining A-Z Bus Sales, Mr. Smittipatana served as Chief Financial Officer for 4 Corporations in the Trucking industry and played a key role in the company's expansion into multiple markets and products.

**Brandon Bluhm** is Director of Sales for the New School Bus Team of A-Z Bus Sales, Inc. Mr. Bluhm has over 12 years of sales management and leadership experience, working with diverse sales teams in executing actionable plans. Prior to joining A-Z Bus Sales, Mr. Bluhm worked in the heavy-duty truck industry where he leveraged relationships with dealers and customers to achieve remarkable growth. Along with his team, Mr. Bluhm is committed to working alongside school districts to help in the implementation of zero and lower emission school bus deployments.

### **A-Z BUS SALES CAPABILITIES**

A-Z Bus Sales has been in business for over 40 years and has three locations with the headquarters in Colton California, a second full service facility in Northern California based in Sacramento, and a satellite facility in Honolulu, Hi. Both our Colton and Sacramento facilities are fully equipped with a Service Department, Parts Department and Paint and Body Shop.

The Sacramento Service Department is fully equipped to prepare for delivery, warranty and repair buses. The building has 13 bays, lifts and all special diagnostic tools and scanners to service the bus industry. The Service Department is staffed by factory trained technicians who have attained numerous SAE certifications. A-Z Bus Sales is also a certified Cummins warranty service center and can serve your Cummins repair needs.

A-Z Bus Sales' Parts Department is one of the largest on the West Coast, carrying a parts inventory of over 1 million dollars. This large inventory allows A-Z to ship 92% of parts orders the same day. The company provides manufacturer's proprietary parts and also carry competitively priced parts for routine maintenance.





A-Z Bus Sales Colton has an experienced and capable Body Shop. Body shop capabilities include complete paint using top of the line automotive paints and can match the customer's fleet colors and designs. A-Z Bus is fully equipped to make major repairs to all types of buses, and uses OEM parts, as a best practice.

A-Z Bus Sales' New School Bus Team consists of an experienced staff, with over 75 combined years of industry experience. In addition to our Territory Sales Managers, who meet with the school districts and help identify needs, we have a support staff including a Grant Coordinator and Sales Coordinators to help school districts in a multitude of facets.

### **A-Z BUS SALES SERVICE CENTERS**

#### **A-Z Service Center – South**

1900 S. Riverside Ave. Colton, CA 92324

Phone: 800-437-5522

Fax: 951-781-4905

Contact: Roger Alvarez, Service Manager. [ralvarez@a-zbus.com](mailto:ralvarez@a-zbus.com)

#### **A-Z Service Center – North**

3418 52<sup>nd</sup> Ave. Sacramento, CA 95823

Phone: 800-458-6363

Fax: 916-391-1093

Contact: Jeff McDougall, Service Manager. [jmcdougall@a-zbus.com](mailto:jmcdougall@a-zbus.com)

#### **A-Z Warranty Department**

Phone: 951-781-1835

Fax: 951-781-4905

Contact: Ashley Villalpando, Warranty Administrator. [avillalpando@a-zbus.com](mailto:avillalpando@a-zbus.com)



Lic No: 03412

VEHICLE DEALER

Date Issued JAN 1, 2021

Expiration Date: DEC 31, 2022

This license is valid for the period indicated above. This license shall be signed and displayed in the office at the address shown below, pursuant to the California Vehicle Code.

ISSUED AZ BUS SALES INC  
TO 3418 52ND AVENUE  
VALID SACRAMENTO CA 95823  
ONLY AT BR  
A/C NEW

License must be renewed prior to expiration date pursuant to California Vehicle Code Sections 11105, 11105.6, 11204, 11410, 11508, 11620 or 11717.

FORM CONTROL NO 1441004

1 NAT RE F ICENSEE



Lic No: 03412

VEHICLE DEALER

Date Issued JAN 1, 2021

Expiration Date: DEC 31, 2022

This license is valid for the period indicated above. This license shall be signed and displayed in the office at the address shown below pursuant to the California Vehicle Code

ISSUED AZ BUS SALES INC  
TO 1900 S RIVERSIDE AVE  
VALID COLTON CA 92324  
ONLY AT  
A/C NEW

License must be renewed prior to expiration date pursuant to California Vehicle Code Sections 11105, 11105.6, 11204, 11410, 11508, 11620 or 11717.

FORM CONTROL NO 1441003

ACORD™

## CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

6/30/2021

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer any rights to the certificate holder in lieu of such endorsement(s).

<b>PRODUCER</b> <b>USI Insurance Services LLC</b> <b>726 Exchange St. Ste 618</b> <b>Buffalo, NY 14210</b> <b>716 314-2000</b>		<b>CONTACT NAME:</b> Will Pekrul <b>PHONE (A/C, No, Ext):</b> 716 314-2000 <b>E-MAIL ADDRESS:</b> will.pekrul@usi.com <b>FAX (A/C, No):</b> 716 314-2199															
<b>INSURED</b> <b>A-Z Bus Sales, Inc.</b> <b>P.O. Box 700</b> <b>Colton, CA 92324</b>		<table border="1"> <thead> <tr> <th>INSURER(S) AFFORDING COVERAGE</th> <th>NAIC #</th> </tr> </thead> <tbody> <tr> <td>INSURER A : Zurich American Insurance Company</td> <td>16535</td> </tr> <tr> <td>INSURER B : Indemnity Insurance Company of N A</td> <td>43575</td> </tr> <tr> <td>INSURER C : Merchants National Insurance Company</td> <td>12775</td> </tr> <tr> <td>INSURER D : Travelers Property Cas. Co. of America</td> <td>25674</td> </tr> <tr> <td>INSURER E :</td> <td></td> </tr> <tr> <td>INSURER F :</td> <td></td> </tr> </tbody> </table>		INSURER(S) AFFORDING COVERAGE	NAIC #	INSURER A : Zurich American Insurance Company	16535	INSURER B : Indemnity Insurance Company of N A	43575	INSURER C : Merchants National Insurance Company	12775	INSURER D : Travelers Property Cas. Co. of America	25674	INSURER E :		INSURER F :	
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INSURER F :																	

## COVERAGES

## CERTIFICATE NUMBER:

## REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL SUBR INSR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> Contractual Liab GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:	X	X	GLO0381802	07/01/2021	07/01/2022	EACH OCCURRENCE \$1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$500,000 MED EXP (Any one person) \$10,000 PERSONAL & ADV INJURY \$1,000,000 GENERAL AGGREGATE \$2,000,000 PRODUCTS - COMP/OP AGG \$2,000,000 \$
	AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO OWNED AUTOS ONLY <input checked="" type="checkbox"/> HIRED AUTOS ONLY <input checked="" type="checkbox"/> \$250 Comp Ded <input checked="" type="checkbox"/> \$500 Coll Ded	X	X	GP375742403	07/01/2021	07/01/2022	COMBINED SINGLE LIMIT (Ea accident) \$1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$
B	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> EXCESS LIAB CLAIMS-MADE	X	X	N11038670004	07/01/2021	07/01/2022	EACH OCCURRENCE \$5,000,000 AGGREGATE \$5,000,000
C	<input type="checkbox"/> DED <input checked="" type="checkbox"/> RETENTION \$10,000	X	X	EXL0002745	07/01/2021	07/01/2022	Per Occ/Agg \$10,000,000
A	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? <input checked="" type="checkbox"/> N (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	X	N/A	WC038078403	07/01/2021	07/01/2022	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$1,000,000 E.L. DISEASE - EA EMPLOYEE \$1,000,000 E.L. DISEASE - POLICY LIMIT \$1,000,000
D	Dealers Inventory			QT6607368N21A	07/01/2021	07/01/2022	19,200,000
A	Garage Liability			GP375742403	07/01/2021	07/01/2022	1,000,000


DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

Certificate Holder is an Additional Insured on a primary and non-contributory basis in regard to the above General Liability, Automobile Liability and Umbrella policies to the extent covered by endorsement forms CG 2010 Edition date 04/13, CG 2037 Edition date 04/13, CG 2048 Edition date 02/99 and 86395 Edition date 08/04.

(See Attached Descriptions)

## CERTIFICATE HOLDER

## CANCELLATION

<b>A-Z Bus Sales, Inc.</b> <b>P.O. Box 700</b> <b>Colton, CA 92324-0000</b>	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.  AUTHORIZED REPRESENTATIVE 
---	---



Southern California  
1900 S. Riverside Avenue  
Post Office Box 700  
Colton, CA 92324  
(951) 781-7188  
FAX (951) 781-4905



Northern California  
3418 52<sup>nd</sup> Avenue  
Sacramento, CA 95823  
(916) 391-1092  
FAX (916) 391-1093

## CREDIT INFORMATION

### Officers

C.E.O./President: John Landherr  
C.F.O./C.O.O. Kevin Smittipatana

### Bank Information

Chase Bank N.A.  
Bank Routing and Transit Number: 021000021  
SWIFT Code: CHASUS33  
City and State: New York, New York

Payable to:  
A-Z Bus Sales Inc  
Chase Bank N.A.  
Account #: 609569170

Dun & Bradstreet Corporation No. 11-836-1237  
Federal No. 33-0065644  
Resale No. SR EH 23-767845

## CREDIT REFERENCES

### Blue Bird Body Co. - Parts

Post Office Box 937  
Fort Valley, Georgia  
Phone: (478) 822-2191  
FAX: (478) 822-2456

### Cummins Cal Pacific

Post Office Box 512995  
Los Angeles, CA 90055-2995  
Phone: (949) 253-6000  
FAX: (949) 253-6080

### Gillig Corporation

25800 Clawiter Road  
Hayward, CA 94545  
Phone: (510) 264-5068  
FAX: (510) 264-4400

### Ricon Corporation

7900 Nelson Road  
Panorama City, CA 91402  
Phone: (818) 267-3010  
FAX: (818) 267-3163

### U SAV MOR STORES

908 W. HIGHLAND AVENUE  
SAN BERNARDIN, CA 92405  
Phone: 909-882-3356  
Fax #: 909-882-6799

## Request for Taxpayer Identification Number and Certification

► Go to [www.irs.gov/FormW9](http://www.irs.gov/FormW9) for instructions and the latest information.

Give Form to the  
requester. Do not  
send to the IRS.

Print or type.  
See Specific Instructions on page 3.

1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank. <b>A-Z BUS SALES INC</b>		
2 Business name/disregarded entity name, if different from above		
3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only one of the following seven boxes.  <input type="checkbox"/> Individual/sole proprietor or single-member LLC  <input type="checkbox"/> Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ►  <b>Note:</b> Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is not disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner.  <input type="checkbox"/> Other (see instructions) ►	4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):  Exempt payee code (if any) _____  Exemption from FATCA reporting code (if any) _____  <small>(Applies to accounts maintained outside the U.S.)</small>	
5 Address (number, street, and apt. or suite no.) See instructions. <b>1900 S RIVERSIDE AVE</b>	Requester's name and address (optional)	
6 City, state, and ZIP code <b>COLTON CA 92324</b>		
7 List account number(s) here (optional)		

### Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

**Note:** If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number								
			-					
or								
Employer identification number								
3	3		-	0	0	6	5	6 4 4

### Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
3. I am a U.S. citizen or other U.S. person (defined below); and
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

**Certification instructions.** You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here	Signature of U.S. person ► 	Date ► <b>4/25/19</b>
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### General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

**Future developments.** For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to [www.irs.gov/FormW9](http://www.irs.gov/FormW9).

### Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-INT (interest earned or paid)

- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, later.





### Resolution to Negotiate Contracts

RESOLVED, that the President, or Chief Executive Officer of this Corporation be hereby authorized and empowered to enter into a contract for School Districts, and Municipal agencies, in the state of California in the name of and behalf of this Corporation, upon such terms and conditions as may be agreed upon, at the sole discretion of the President or Chief Executive Officer.

The undersigned hereby certifies that he is duly elected and qualified Secretary and the custodian of the books and records and seal of A-Z Bus Sales, Inc., a corporation duly formed pursuant to the laws of the state of California and that the foregoing is a true record of a resolution duly adopted at a meeting of the Board of Directors on September 26, 2017 and that said resolution is now in full force and effect without modification or rescission.

IN WITNESS WHEREOF, I have executed my name as Secretary and have hereunto affixed the corporate seal of the above-named Corporation this 26<sup>th</sup> day of September 2017.

George Tillery  
Secretary



#### EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER

A-Z Bus Sales, Inc. is an equal employment opportunity employer and strives to comply with all applicable laws prohibiting discrimination based on race, color, creed, sex, age, national origin or ancestry, physical or mental disability, veteran status, marital status, medical condition, sexual orientation, as well as any other category protected by federal, state, or local laws. All such discrimination is unlawful and all persons involved in the operations of the Company are prohibited from engaging in this type of conduct.

In accordance with applicable federal and state law protecting qualified individuals with known disabilities, the Company will attempt to reasonably accommodate those individuals with known disabilities, the Company will attempt to reasonably accommodate those individuals unless doing so would create an undue hardship on the Company. Any qualified applicant or Employees with a disability who requires an accommodation in order to perform the essential functions of the job should contact the Human Resources

Bidder: A-Z BS SALES, INC.

Signed:  John Landherr

Title: President & CEO

Date: 11/03/2020



# Certificate of Compliance

is hereby granted to:

**A-Z Bus Sales, Inc.**

Meeting FTA Requirements for Maintaining a  
Drug Free Workplace and Prevention Program  
as per 49 CFR parts 655 and 40

  
Denise Griffith, CEO

Ardent Mobile Drug Testing, LLC

  
Date



## **A-Z SERVICE CENTERS**

### **A-Z SERVICE CENTER – SOUTH**

1900 S. RIVERSIDE AVENUE

COLTON, CA 92324

PHONE: 800-437-5522

FAX: 951-781-4905

CONTACT: ROGER ALVAREZ

[ralvarez@a-zbus.com](mailto:ralvarez@a-zbus.com)

### **A-Z SERVICE CENTER – NORTH**

3418 52<sup>ND</sup> AVENUE

SACRAMENTO, CA 95823

PHONE: 800-458-6363

FAX: 916-391-1093

CONTACT: JEFF McDOUGALL

[jmcdougall@a-zbus.com](mailto:jmcdougall@a-zbus.com)

### **A-1 AUTO ELECTRIC – CENTRAL**

2320 STANISLAUS STREET

FRESNO, CA 93721

PHONE: 559-485-4427

FAX: 559-264-4961

CONTACT: MARK GILIO

[www.a1autoelectric.com](http://www.a1autoelectric.com)